



KAYA LIMITED

Media Release – Q3 FY17

Kaya limited Q3 FY17 results

Consolidated Revenue up by 2%, SSG of -ve 1%

Kaya Limited posted consolidated Revenue from Operations of INR 97.2 crores for the quarter ended 31st December 2016, a growth of 2% (*Same store growth @ -ve 1%*) over corresponding quarter ended 31st December 2015.

India business reported Revenue de-growth of 4%, impacted due to demonetisation in November & December, 2016 . International business delivered growth of 8%.

Consolidated Operating EBIDTA is INR -ve 0.7 crores (-1% of Revenue), for the quarter ended 31st December 2016, as compared to INR 4.9 Crores (5% of Revenue), for the corresponding quarter in previous year.

Consolidated Profit after Tax for the quarter ended 31st December 2016 is INR -ve 3.4 crores compared to INR 3.5 crores for the corresponding quarter ended 31st December 2015.

Kaya Limited is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (102 in India and 23 in the Middle East) and product retail format called Kaya Skin Bar (127 in India).

Kaya Skin Clinic, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

For more information, visit www.kaya.in

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